

25 November 2008

MULTINATIONAL CONTRACT AWARD FOR HRG
- Company's approach and response deemed 'exemplary' -

International corporate travel services provider Hogg Robinson Group (HRG) has been appointed by FKI Logistex (FKIL), a worldwide leader in automated material handling solutions, as its corporate travel management provider on a multinational basis. The first phase of implementation will cover FKIL's operations in the UK with the remaining European and Asia Pacific operations rolling out over the next 12 months.

HRG was awarded the three-year contract, covering FKIL's full travel management needs, following an eight-way pitch. FKIL were particularly focused on their chosen solutions provider's ability to apply corporate leverage to obtain better value for the business in terms of cost, quality and service delivery. The rigorous procurement process not only included financial considerations and formal tendering, but also national and international site audits, systems and process assessment and real-time pricing trials.

Jerry Woodhouse, Managing Director, FKI Logistex Europe, commented: "Our key objective was to determine the best travel management solution for FKI Logistex. HRG's footprint and culture aligned with that of FKIL and their approach and response to the tender was very professional."

FKIL will also be implementing several technology solutions to help increase efficiencies for corporate travellers and assist in the consolidation process for FKIL overall. This will include the introduction of HRG i-Suite™, the web-based portal that acts as a personalised electronic travel assistant delivering powerful tools and data at any time from any location. Through HRG i-Suite FKIL will have access to full traveller tracking (HRG Travel Watch™), online reporting (HRG Reporting™) and self-service reservations (HRG Online™).

Ian Windsor, Managing Director UK at HRG, commented: "FKIL are looking to obtain year-on-year benefits and enhancements through innovation and the application of continuous improvement techniques. I am truly delighted that they have selected HRG as their corporate travel management

PRESS RELEASE

From Hogg Robinson Group



provider, identifying service excellence as a key quality, and look forward to working with them to introduce outstanding levels of service and innovative solutions on a multinational basis.”

- Ends -

For further information:

Laurie Waugh/Katy Carmen

Hogg Robinson Group

Tel: +44 (0) 1256 312623

Email: laurie.waugh@hrgworldwide.com

Veronica Rossini/Rowan Usher

Euro RSCG Biss Lancaster

Tel: +44 (0) 207 467 9200

Email: blhrg@bisslancaster.com

Notes to Editors:

Hogg Robinson Group (HRG) is the award-winning international corporate travel services company. Founded in 1845, HRG has over 60 years' specific corporate travel expertise. Its corporate service interests include owned or controlled corporate travel operations in 25 of the key driver and growth markets throughout Asia Pacific, Europe and North America. Supported by contracted partners, the HRG worldwide network extends to over 100 countries.

Totally committed to a value offering for clients, HRG offers a comprehensive range of corporate travel services including Corporate Travel Management, Consulting, Events & Meetings Management and Sports as well as Expense Management through its Spendvision operation.